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2024
COMPANY CAPABILITY



**TOTAL VALUE
SOLUTIONS**

■ SERVICES & PRODUCTS

TOTAL VALUE SOLUTIONS

ANS products and services cover the following categories:

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■ EXPERTISE

LONG LASTING RELATIONSHIPS

We have the technical expertise to provide total value solutions from operations and organisational performance and review to project management, finished products, equipment solutions and site support.

Our relationships with our partners and customers are well established and built on trust and our ability to deliver services and products that meet our client's needs.

■ SUPERIOR QUALITY & SAFETY

SUPPLIER AUDITING

We have a rigorous auditing process for our suppliers with the primary areas of focus being:

- Quality Management
- Continuous Improvement
- Education & Training
- OHS
- Design & Development Support
- Quality Planning
- Customer Documentation
- Procurement Processes
- Incoming Material
- Manufacturing Quality
- Process Control
- Non-Conforming Material
- Monitoring & Measurement
- Maintenance
- Environment
- Storage & Packaging
- Freely Chosen Employment
- Freedom of Association
- Health and Safety
- Child Labour
- Wages and Benefits
- Working Hours
- Community Benefits
- Harsh and Inhumane Treatment
- Environmental Management
- Renewable Energy Strategy

■ ADDING VALUE

ORGANISATIONAL STRATEGY

At Australia Niugini Services, we are experts in supporting our customers operations through our global network of manufacturing partners, offering unparalleled services that are readily accessible in Australia, Papua New Guinea and Asia-Pacific.

These includes:

- Leading Manufacturers
- Specialist Research Centres
- Suppliers
- Specialist Providers



■ INDUSTRIES WE SERVE

CLIENTS WE HAD THE PRIVILEGE TO WORK WITH

Through our work history we have had exposure to the following industries:

- Mining – Open Cut & Underground.
- Engineering
- Construction
- Manufacturing
- Health
- Agriculture, Fishery and Livestock
- Transport
- Consulting
- Utilities
- Real Estate Development
- Quality Clothing and Others

RioTinto



BHP





■ ORGANISATIONAL PERFORMANCE

ESTABLISHING & OPTIMISING OPERATIONS

At ANS, we specialise in providing hands-on consultancy in:

- Planning and Establishing Organisations and Operations
- Organisational Performance and Turnaround

We can advise our customers on the following:

- Defining their value proposition and their business model;
- Designing the most appropriate strategy and then further assisting in the implementation of strategy through active leadership and management;
- Development of commercial models to meet the customer's strategic goals.

PERFORMANCE IMPROVEMENTS

We research and provide our customer with solutions to improve operation output, organisational and financial performances and shareholder return.

We specialise in the following areas:

- Financial Performance
- Social Responsibility
- Manufacturing & Production
- Supply Chain & Procurement

■ RECRUITMENT, TRAINING & SKILLED LABOUR PLACEMENT

TALENT SOURCING FOR A RANGE OF INDUSTRIES

We match your business with the best specialist talent in the market, both in Australia & Papua New Guinea.

Talent Sourcing is a method of generating candidate flow proactively to ensure our candidate pool is always full of qualified, interested, and available talent. Our approach means that we always have access to high-calibre talent with extensive industry knowledge. We provide recruitment services for permanent, part time, contract, and project-based in Australia and Papua New Guinea.

We place talent into organisations within the manufacturing, supply chain, procurement, and technology sectors across a variety of specialisations.

- Mining & Exploration
- Building & Construction
- Sales & Marketing
- Engineering & Technology
- Human Resources
- Supply Chain & Logistics
- Manufacturing & Operations
- Procurement



■ PROJECT FINANCE

IDENTIFICATION & FEASIBILITY

At ANS, we specialise in providing advice and sourcing solutions in:

- Asset & Project Identification
- Sourcing & Finance
- Debt/Equity Consulting

We can assist our clients in successfully sourcing additional funds to facilitate your organisation's growth strategy.

We project manage the transaction through detailed due diligence requirements, identifying and approaching potential funding sources, saving time, money and effort.



■ EQUIPMENT MANUFACTURING & SUPPLY CHAIN SOURCING

QUALITY ASSET, PRODUCT SOURCING & DELIVERY

Through our manufacturing network, we provide customers with supply chain solutions that reduce costs and improve overall operations.

Whether you are a small start-up business or an established company, our massive global reach will uncover the best possible manufacturers suited to your own asset and product needs. If you have the vision, we'll turn it into a real product & will ensure the suppliers meet your unique price, material, quantity, certification and production requirements.

In collaboration with our global manufacturing partners, we can provide clients with the design, manufacture, and supply of:

- OEM Products & Equipment
- Equipment Replacement
- R&D products
- Project Management & Production Outsource

We take full responsibility for the research, project planning and development, supply chain, costs and delivery. We ensure quality is upheld throughout.

■ TENDERING

END-TO-END SERVICES

Our tender document design service is tailored to our client's needs.

We make sure our customers are provided with practical, innovative, and financially viable solutions. Our integrated team works closely with our clients to provide the optimum project outcome and maximise value for money by considering the following factors:

- Construction costs
- Duration of construction
- Lifecycle costs of the project
- Quality of the contribution to the community



■ PROJECT MANAGEMENT

FROM DESIGN TO DELIVERY

We have forged a reputation for efficient independent project management.

Our experience is built upon a learning foundation carved by our team. Our members have extensive experience in initiation, planning, execution, monitoring and controlling, and closing of multiple projects.

We strive to develop longstanding relationships with our customers, ensuring they feel supported, informed and highly confident along the path of project delivery.

At our core, we focus on understanding customer needs and providing services of the highest standards. Delivering every project milestone with a collaborative and strategic approach while, at the same time, offering project lifecycle flexibility. You can expect our close attention on the main aspects of project management – Specifics, Measurable, Attainable, Relevant, and Time-Bound.

Supply chain optimization

We identify constraints and inefficiencies in your supply chain and provide process and technology recommendations to overcome these identified issues vetted by your organisational leaders.

Capital Project Management

We oversee capital improvements throughout their duration, mitigating risks while maintaining tight control over scope, schedule, and budget. From developing the business case, to the project management of the design, planning, and execution, we make sure the project delivers the expected value.

Project Governance Support

Our staff will work with you to define and implement a governance template for your business which will target to define the roles and responsibilities of everyone assigned to a specific project or responsibility of the business towards the upcoming projects to deliver efficiency





■ MINERAL & GAS EXPLORATION

EXPERIENCED TEAM & ADVANCED TECHNOLOGY

Add value to your project by using the latest exploration techniques and innovative technologies to design and implement any exploration programme.

We review, assess, design, and implement exploration programmes to answer critical geological questions while adhering to exploration budgetary constraints.

Our geologists have expert knowledge of the mechanisms of gas and orebody formation and distribution within a wide range of geological and tectonic settings.

The exploration services we provide include target generation, field mapping and analysis, remote sensing and geophysics, geochemistry, mineral system modelling, exploration project management, audits and valuations, exploration strategy and governmental advice, health and safety guidance, and programme implementation.

Our services cover the followings:

- Mineral & Gas Exploration Targeting
- Remote Sensing and Geophysics
- Exploration Geochemistry
- Field Structural Analysis
- Mineral & Gas Exploration Project Planning
- Exploration Sampling, Analysis, and QA/QC
- Mineral & Gas Exploration Field Services
- Exploration Operation Health and Safety
- Exploration Project Audit and Valuation

■ MINING & CONSTRUCTION SERVICES

END-TO-END SERVICES

Delivering Cost-Effective Mining & Construction Project

We are specialists in providing mining services, committed to delivering effective mine to mill solutions through the utilisations of modern equipment and operating techniques.

We offer highly experienced project management teams, in-house drill & blast services and high-quality mining plants and equipment. We can successfully deliver Open Cut Mining & Construction Projects across a range of commodities and the construction area.

Building a Better Future

We have built our reputation by performing the highest quality works to all industries from small to multi-million-dollar projects. We are recognized as a reliable contractor for the driven knowledge and professionalism in the assigned duties by our clients.

Our Construction & Development services are backed by a strong professional team who provides the highest quality services on schedule and within the budget. Our people and successful backgrounds enable clients to the allure of working with us.





■ SITE MANAGEMENT

HIGH-QUALITY SERVICES

We provide a full suite of facility, village, camp and site management services to temporary and fixed facilities across Australia, Papua New Guinea and Asia-Pacific, ensuring a safe and comfortable home-away-from-home for your staff and guests. Our high-quality, complimentary service offerings include:

- Restaurant-quality mine site catering
- Cost-effective facilities and village management
- Industry-leading accommodation management
- Meticulous cleaning and laundry services
- Reliable transport services
- Wet Mess and retail services
- Accredited aerodrome management
- Facilities and grounds maintenance services
- Safe water management

■ FOOD SOURCING & SUPPLY

HIGH-QUALITY PRODUCTS

Delivering A Diverse Range, The Highest Quality Produce & Food

We're dedicated to working with quality suppliers of the food and beverage we supply to Australia, Papua New Guinea and Asia-Pacific.

We know that our clients rely on fresh, high-quality and value for money products from their food supply chain. That's why our food purchasing, and procurement services offer economies of scale nationally, regionally and locally, all through a multi-temperature distribution network.

A Diverse Range, The Highest Quality Produce

We maintain strong relationships with our partners and suppliers, meaning we really get to know them and can vouch for the quality of the food and drink they produce. Our food offering is supported by a very large supply chain with the finest quality.

WORKWEAR, PPE AND SITE SUPPLY

EVERY PRODUCT FOR EVERY JOB

Our stock solutions have been designed to optimise our customer's inventory and supply chain operations and to maximise value to them. We stock thousands of products and can supply a wide range of workwear, personal protective equipment, mining consumables, specialty products, and industrial tools, including:

WORKWEAR

- High Visibility
- Shirts
- Jumpers and Jackets
- Wet weather
- Pants and shorts
- Overalls
- Fire resistant
- Woman workwear
- Corporate wear
- Footwear
- Accessories

PPE

- Hand Protection
- Head and Face Protection
- Hearing Protection
- Eye Protection
- Respiratory Protection
- Body Protection

SAFETY

- First Aid & Medical
- Hydration
- Fire Safety
- Site Safety
- Sun Protection
- Bag

ONE STOP SHOP SOLUTIONS

We bring you quality and affordable services including:

- Embroidery & Design
- Order online 24/7
- Tracking System
- Multiple Delivery Location Option
- Exclusive Basket of Goods
- Authority Permissions
- Technical Onsite Visits
- Experienced Team



GENERAL CLOTHING & ACCESSORIES

WOMEN, MEN & KID'S PRODUCTS

The ParAgil Clothing & Accessories brand was created to bring quality to the Australian, Papua New Guinean, Asian and Pacific fashion designers, fashion start-ups and medium and small clothing & accessories businesses with their production needs.

The ParAgil Clothing & Accessories brand fills the need for Australian quality that are affordable, reliable, providing additional garment manufacturing services for an all-round solution, including:

- Provide affordable fashion manufacturing services
- Produce designs and samples in the most cost-effective way
- Support emerging designers
- Maintain the Australian Quality clothing & accessories
- Make quality clothing & accessories manufacturing more accessible to all income earners

Our staff will guide you through every stage of the fashion design manufacturing process from producing a sample to pattern making to getting your clothes and accessories onto your shelf. We are committed to your satisfaction.

At our factories we are all about quality control and implement a strict 5-tier quality control system, ensuring defects are kept well below 0.025% - going beyond industry standards. In the most unlikely case that a defect is encountered, we will replace the garment and accessories with no hesitation, guaranteed.





■ TELECOMMUNICATION & DATA SERVICES

CONNECTING PEOPLE

We provide reliable internet services to all domestic and foreign companies and aim to provide the latest technologies in the fields of Internet, Communications, Telecommunication, Wimax and Optical solutions; this also include End to End connectivity with last mile patching through direct fiber wireless and Microwave links connectivity.

Additionally, we support related services of preventive and corrective maintenance services for the telecom towers and cabins. We will continue to expand our vision and business operations by constantly adding new services to our extensive portfolio of solutions.

■ REAL ESTATE DEVELOPMENT

PURCHASE & SALE

We provide quality real estate development, distinctive for superior value delivery to our customers, investors, and employees, helping our clients across geography and class experience.

Our primary engagement is in property development and investment and our competitive edge includes our domain expertise, track record, excellent management, innovation and strong corporate values. In all our business offerings, the ultimate goal is to deliver superior value to our chosen markets.

Our interests cut across residential and commercial properties. We also provide real estate advisory services; delivering high-level solutions in areas of development conception, design and build, development appraisal and monitoring among others.

We engage in the acquisition of virgin sites for new development; existing properties for redevelopment; and rehabilitation of dated properties to meet current functional needs and trends. When undertaking residential development schemes, we build quality homes with great attention to functionality, space flow efficiency, structural stability, façade and finishing details.

Our homes, typically within nature friendly environments, range from single family units to multi-units' development. In our commercial developments, whether office, retail, or leisure, we distil our understanding of the functional and complementary needs of the users into the scheme concept, designs, and finishing. Our aim, in both development undertakings, is to deliver products with strong features of functionality, quality, value and sustainability.

